

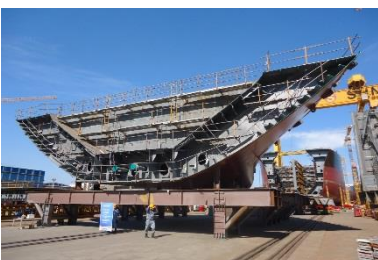
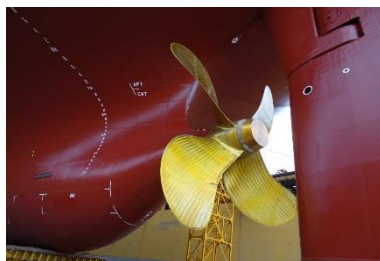
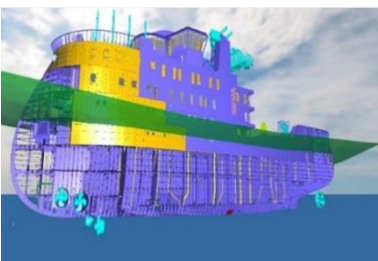


# SMC

SCHULTE MARINE CONCEPT 

## Newbuilding & Conversion

*From concept to delivery and beyond*



<b>Who we are</b>	<p><b>S Schulte Marine Concept (SMC)</b> is the project focused business within <b>Bernhard Schulte Shipmanagement (BSM)</b>, providing a comprehensive range of tailored technical consultancy and project management services as well as value-added solutions for newbuilding, conversion and retrofit projects, and technical support for fleet in service.</p> <p><b>S</b> SMC's expertise in shipbuilding and BSM's experience in shipmanagement provides an integrated 'end-to-end' service from newbuilding through to vessel delivery and full management.</p> <p><b>S</b> Headquartered in Shanghai, China, SMC operates through regional offices in Hong Kong and project-specific site offices spread throughout global key ship building markets.</p>																																																																						
	<b>Our services</b>	<p><b>S Newbuilding and conversion projects</b></p> <ul style="list-style-type: none"> <li>Project management</li> <li>Design consultancy</li> <li>Yard selection</li> <li>Contract review and negotiation</li> <li>Plan approval and Makers selection</li> <li>Site supervision</li> <li>Pre-purchase inspections</li> <li>Provision of supervisors</li> <li>Brokerage</li> <li>Guarantee claims</li> </ul>	<p><b>S Fleet in service support</b></p> <ul style="list-style-type: none"> <li>Dry-docking support</li> <li>Retrofit projects</li> <li>Conversion projects</li> <li>Major repairs management and supervision</li> <li>Damage survey</li> <li>Ballast Water Treatment System retrofit</li> </ul>																																																																				
<b>Our experience</b>		<table border="1"> <thead> <tr> <th></th> <th>Vessel Type</th> <th>Completed Projects</th> <th>Current Projects</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>container</td> <td>143 vessels</td> <td>12 vessels</td> </tr> <tr> <td>2</td> <td>con-ro, MPV</td> <td>8 + 14 vessels</td> <td></td> </tr> <tr> <td>3</td> <td>bulk carrier, VLOC</td> <td>49 + 14 vessels</td> <td>31 + 10 vessels</td> </tr> <tr> <td>4</td> <td>self-unloading vessel</td> <td>4 vessels</td> <td></td> </tr> <tr> <td>5</td> <td>heavy lift vessel</td> <td>2 vessels</td> <td></td> </tr> <tr> <td>6</td> <td>crude oil/ chemical/ product tanker</td> <td>3 + 59 vessels</td> <td>20 vessels</td> </tr> <tr> <td>7</td> <td>LNG carrier</td> <td>6 vessels</td> <td>1 vessel</td> </tr> <tr> <td>8</td> <td>LEG/ LPG/ NH<sub>3</sub> carrier</td> <td>19 + 20 vessels</td> <td>3 + 4 vessels</td> </tr> <tr> <td>9</td> <td>OSV/ PSV/ AHT/ maintenance vessel/ wind farm maintenance vessel</td> <td>9 + 2 vessels</td> <td>2 vessels</td> </tr> <tr> <td>10</td> <td>floating offshore transshipping platform</td> <td>1 unit</td> <td></td> </tr> <tr> <td>11</td> <td>VLCC-VLOC conversion</td> <td>6 vessels</td> <td></td> </tr> <tr> <td>12</td> <td>pipe laying barge</td> <td>1 unit</td> <td></td> </tr> <tr> <td>13</td> <td>offshore accommodation vessel</td> <td></td> <td>2 units</td> </tr> <tr> <td>14</td> <td>floating dry dock</td> <td></td> <td>1 unit</td> </tr> <tr> <td colspan="2" style="text-align: right;"><b>Total:</b></td> <td><b>360 vessels</b></td> <td><b>86 vessels</b></td> </tr> <tr> <td colspan="2" style="text-align: right;"><b>Total:</b></td> <td colspan="2"><b>446 vessels</b></td> </tr> </tbody> </table>				Vessel Type	Completed Projects	Current Projects	1	container	143 vessels	12 vessels	2	con-ro, MPV	8 + 14 vessels		3	bulk carrier, VLOC	49 + 14 vessels	31 + 10 vessels	4	self-unloading vessel	4 vessels		5	heavy lift vessel	2 vessels		6	crude oil/ chemical/ product tanker	3 + 59 vessels	20 vessels	7	LNG carrier	6 vessels	1 vessel	8	LEG/ LPG/ NH <sub>3</sub> carrier	19 + 20 vessels	3 + 4 vessels	9	OSV/ PSV/ AHT/ maintenance vessel/ wind farm maintenance vessel	9 + 2 vessels	2 vessels	10	floating offshore transshipping platform	1 unit		11	VLCC-VLOC conversion	6 vessels		12	pipe laying barge	1 unit		13	offshore accommodation vessel		2 units	14	floating dry dock		1 unit	<b>Total:</b>		<b>360 vessels</b>	<b>86 vessels</b>	<b>Total:</b>		<b>446 vessels</b>
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<b>Contact</b>	<p><b>Shipyards:</b> China, Japan, Korea, India, Philippines, Taiwan, Europe</p>																																																																						
	<p><b>CHINA Head Office</b></p>	<p><b>HONG KONG</b></p>																																																																					
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